

You're Motoring in the Fast Lane

Discover How Close You Are To Having the Business and Lifestyle You Want.

Thank you for taking the assessment.

Here is your personalised Business Growth Report giving you an overview of where you are right now along with some further ideas on what you can do to improve your bank balance and move even closer towards the lifestyle you want.

The assessment results fall into 3 categories: Slow, Middle, and Fast Lane.

Your Results

Congratulations: Your results show that you are speeding in the **Fast Lane!**

Below are your insights based on the 4 key building blocks to growing a successful and profitable business with ease and speed: Time, Team, Money, and Mindset.

Insights

You have probably been in business a while, have gained a lot of experience along the way, and are thriving in all 4 business areas.

You have worked hard to get the business where it is today and want to hold onto your position in the marketplace. You may even be looking to drive the business further forward and have been exploring different options for growth or perhaps thinking about an exit.

You and the team are great at what you do, are experts in your field, get great results for your client, and have built a strong reputation in the marketplace.



Time

- ▶ You manage your time well, balancing it between working on the business and in your business.
- ▶ You take regular breaks away from the business to recharge your batteries and are also able to spend time on the things you enjoy.
- ▶ You have invested time, money, and effort into creating systems and processes to improve efficiency and productivity.

Team

- ▶ You have sufficient resources to help and support your current workload and a flexible workforce to help out when it gets busy.
- ▶ You know the importance of finding, training, and retaining great people and have not shied away from investing time and money in getting the right people who align with your companies values and ethos.
- ▶ You make time for the team, enjoy working with them, and take your responsibilities as a business owner and leader seriously.

Money

- ▶ You are in a strong financial position and have built up some reserves to see you through a crisis but could always do with more.
- ▶ You know the difference between an investment and a cost and are not afraid to invest in people and resources to help your business grow faster.
- ▶ You run a tight ship and keep an eye on costs to improved margins and profits.
- ▶ You are confident in your pricing,



products, and service and are always looking for ways to add more value.

Mindset

- ▶ You have invested in your business education, made some mistakes, and learned a lot along the way.
- ▶ You see setbacks as opportunities, can pivot quickly, and have learned how to get back on track when the unexpected happens.
- ▶ You are confident in your abilities as a business owner and are not afraid to make tough decisions.

The Way Ahead

Overall your assessment results indicate that your business is in very good shape, it has a firm foundation and the potential to go even further and faster.

If you are thinking about what's next, perhaps even franchising, expansion, or selling your business then why not book a complimentary Strategy Session and let me help you work through the options and create your Roadmap together.

I normally charge for but for this but as you have taken this assessment I happy to offer you a FREE complimentary, 45-minute strategy call to work out your Roadmap.

[CLICK HERE TO BOOK A STRATEGY CALL](#)

People that I've worked with to map out their Roadmap have gone on to create successful franchises, expanded their operations, and some have even sold their business far easier and more profitably than going it alone.

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